



**8<sup>th</sup> ASTS Leadership Development Program**  
*The Premier Executive Management Course Designed Exclusively  
for the Field of Transplantation*  
Northwestern University Kellogg School of Management, James L. Allen Center  
September 23 – 26, 2018

**Sunday, September 23, 2018**

11:45 a.m. – 1:00 p.m. Lunch (Optional)

2:00 – 2:30 p.m. **Program Welcome**  
David Mulligan  
*Yale-New Haven Transplantation Center*

Jim Woodrum, MBA  
*Kellogg School of Management*

2:30 – 3:15 p.m. **Overcoming the Transplant Headwinds**  
Kenneth A. Andreoni, MD  
*University of Florida – Shands*

3:15 – 6:00 p.m. **The Ecosystem of Transplantation**

**Moderator**  
David Mulligan  
*Yale-New Haven Transplant Center*

**Hospital C-Suite Perspective (20 Min)**  
Keith B. Churchwell, MD  
*Yale-New Haven Transplant Center*

**OPO Perspective (20 Min)**  
Jeffrey Orłowski, MS  
*LifeShare of Oklahoma*

**Transplant Administrator Perspective (20 Min)**  
Gene Ridolfi, MHA, RN  
*Barnes-Jewish Hospital Transplant Center*

*10-minute break*

**Transplant Surgeon Perspective (20 Min)**  
David Mulligan  
*Yale-New Haven Transplantation Center*

**CMS Perspective (20 Min)**  
Daniel Schwartz, MD  
*Center for Medicare and Medicaid Services*

**Panel Session (45 min)**

6:00 – 6:30 p.m.

**Networking Reception**

6:30 – 8:30 p.m.

**ASTS Presidential Remarks**

Dixon B. Kaufman, MD, PhD  
*University of Wisconsin*

**Dinner Keynote: Rebuilding Your Transplant Center**

George E. Loss, Jr, MD, PhD, FACS  
*Ochsner Transplant Institute*

**Monday, September 24, 2018**

7:00 – 8:30 a.m.

**Breakfast**

8:30 – 10:00 a.m.

**Accounting and Evaluating Financial Statements: Executive Essentials**

Marian Powers, PhD  
*Kellogg School of Management*

10:00 – 10:15 a.m.

Break

10:15 – 11:45 a.m.

**Accounting and Evaluating Financial Statements: Executive Essentials  
(continued)**

Marian Powers, PhD  
*Kellogg School of Management*

11:45 a.m. – 1:00 p.m.

**Lunch**

1:00 – 2:30 p.m.

**Transplant Finance: Knowledge into Practice**

Michael M. Abecassis, MD, MBA  
*Northwestern Memorial Hospital*

2:30 – 2:45 p.m.

Break

2:45 – 4:15 p.m.

**Transplant Finance: Knowledge into Practice (continued)**

Michael M. Abecassis, MD, MBA  
*Northwestern Memorial Hospital*

4:15 – 4:30 p.m.

Break

4:30 – 6:00 p.m.

**Using the SRTR and PSRs to Improve Transplant Center Performance**

Dorry L. Segev, MD, PhD  
*Johns Hopkins University*

6:00 – 6:30 p.m.

**Networking Reception**

6:30 – 8:30 p.m.

**Dinner Keynote: The Darkside of Healthcare Delivery: Payers, Providers, and  
Implications for the Future of Healthcare Reform**

Ken Yamaguchi, MD, MBA  
*EVP, Chief Medical Officer  
Centene Corporation*

**Tuesday, September 25, 2018**

- 7:00 – 8:30 a.m.      **Breakfast**
- 8:30 – 10:00 a.m.      **Innovation Through Design Thinking**  
David Schonthal, MBA  
*Kellogg School of Management*
- 10:00 – 10:15 a.m.      Break
- 10:15 – 11:45 a.m.      **Innovation Through Design Thinking (Continued)**  
David Schonthal, MBA  
*Kellogg School of Management*
- 11:45 a.m. – 1:00 p.m.      **Lunch**
- 1:00 – 2:30 p.m.      **Creating and Developing Your Strategy**  
Edward Zajac, PhD  
*Kellogg School of Management*
- 2:30 – 2:45 p.m.      Break
- 2:45 – 4:15 p.m.      **Creating and Developing Your Strategy (Continued)**  
Edward Zajac, PhD  
*Kellogg School of Management*
- 4:15 – 4:30 p.m.      Break
- 4:30 – 6:30 p.m.      **Innovations in Transplantation Group Study and Presentations**  
Jason R. Wellen, MD, MBA  
*Washington University School of Medicine*
- 6:30 – 7:00 p.m.      **Networking Reception**
- 7:00 – 8:30 p.m.      **Dinner Keynote/Discussion**  
**Case Study: Journey to the First Uterus Transplant**  
Giuliano Testa, MD, MBA, FACS  
*Baylor University Medical Center*

**Wednesday, September 26, 2018**

- 7:00 – 8:30 a.m.      **Breakfast**
- 8:30 – 10:00 a.m.      **Negotiating Productive Agreements: Improving Your Proficiency**  
Jeanne Brett, PhD  
*Kellogg School of Management*
- 10:00 – 10:15 a.m.      Break
- 10:15 – 11:45 a.m.      **Negotiating Productive Agreements: Improving Your Proficiency (continued)**  
Jeanne Brett, PhD  
*Kellogg School of Management*
- 11:45 a.m. – 1:00 p.m.      **Lunch**
- 1:00 p.m. – 2:30 p.m.      **Contracting in Transplant**  
Charles B. Rosen, MD  
*Mayo Clinic, Rochester*
- 2:30 p.m. – 3:30pm      **Talent Management**  
Jim Woodrum, MBA  
*Kellogg School of Management*
- 3:30 – 4:00 p.m.      **Wrap Up and Evaluations**  
David Mulligan, MD  
*Yale-New Haven Transplant Center*
- Jim Woodrum, MBA  
*Kellogg School of Management*

**Please note: Topics and speakers subject to change without notice.**